

Board of Directors Minutes 2.26.2020- Marriot Griffin Gate

I. Welcome & Call to order

- a. In Attendance: Dr. Rosanne Palermo, President, Angie DePuydt, Vice President, Charlotte Dumford, Secretary, Amy Rogala-Hobbs, Treasurer, Marquis Laude, Director, Eric Smith, Director, Allison Thomas, Director, Jason Tice, Executive Director, Mathew Jenkins, Director-Elect
- b. Conflicts of Interest: No Conflicts of Interest were identified for this meeting.

II. Correspondence- One correspondence from Will Bron was presented. It was determined that a meeting with Mr. Bron and the representatives would be scheduled for Friday, 2.28.20, at 5:30PM.

III. Treasurer's Report-

a. 2019 990 Presentation

- i. Balance Sheet
 1. Total Assets \$426,940.80
 2. Total Liabilities \$1,307.96
 3. Total Liabilities & Equity \$426,940.80
- ii. December YTD 2019 Profit & Loss
 1. Total Income: \$719,208.34
 2. Total Expense: \$6756,916.34
 3. Net Income: \$42,292.00

b. January 2020 Financial

- i. Balance Sheet
 1. Total Assets: \$442,865.27
 2. Total Liabilities: \$0
 3. Total Liabilities & Equity: \$442,865.24
- ii. January Profit & Loss
 1. Total Income: \$59,607.27
 2. Total Expense: \$30,729.06
 3. Net Income: \$28,878.21

iii. **Motion made by Ms. Rogala-Hobbs to accept the 990 as presented. Motion seconded by Mr. Smith. Motion approved unanimously.**

iv. **Motion made by Ms. Rogala-Hobbs to accept the January 2020 financials as presented. Motion seconded by Ms. DePuydt. Motion approved unanimously.**

IV. Consent Agenda-**Motion made by Ms. Thomas to accept the Consent Agenda as presented. Motion seconded by Ms. DePuydt. Motion approved unanimously**

- a. Board of Directors Minutes 1.21.20
- b. AGM Committee 1.17.20 & 1.30.20
- c. Editorial Committee 1.23.20
- d. FHANA Member Council 12.11.19

V. Executive Director's Report

- a. **Membership:** Renewals currently continuing. Final 2019 numbers: 1758. On Feb. 1, we had 739.
- b. **DNA Issues:** Mr. Tice reported that he is continuing to work on this issue and will report when he has an update.
- c. **Chapter:** Mr. Tice has received one new Chapter application, and this has been forwarded to the FMC for review and recommendation. It was reported that the FMC requested more time and some additional information before that will be presented for approval.
- d. **Pending Legal Issue: Mr. Tice reported the** Mediation did not go very well and that all parties walked away from the table. They have listed several KFPS officials that they would like to depose the next time they are in North America. They have also identified Wiebe Wieling as a person to depose. They asked to depose him while he is in Lexington for the AGM, which was turned down by the KFPS. This matter

went to court as a motion to compel, and the judge moved in favor of Perkins, giving them 3 hours to depose Mr. Wieling while he is here. Arrangements are still being made.

- e. **Stallion Update:** X-Rays have been submitted for both stallions and sent to the KFPS for review. They have both been approved to proceed further based on their X-Rays. Videos are to be submitted by March 15. This is a FHANA deadline.
- f. **Website update:** There was an issue with membership renewals. Mr. Tice hopes the issue has been resolved. Mr. Tice has submitted a proposal for classifieds to be reviewed. This was brought to Mr. Tice by several members as a way to help us increase our revenue with classifieds. Mr. Tice has asked for the mission statement to be added to the site.
- g. **Staff replacement-**Lauren has been doing a terrific job jumping in and taking care of things such as Transfers, Imports, and Memberships. This all came back to her very quickly. Mr. Tice has been working with her on Quickbooks and that is coming back to her quickly as well. The transition is not going to be difficult. Jessica continues to fill in and has been a big help. The past 2 weeks Jessica has been able to increase her workload to help with AGM matters. Both Jessica and Lauren will be on hand to help throughout the weekend. Mr. Tice learned a lesson on the departure of Sarah and will have some sort of agreement in place in the future if someone needs to take long term leave, especially if it is paid.
- h. **Certificate of Deposit-**#7602 in the amount of \$78,509.00 will mature on May 14, 2020. A decision needs to be made if the board wishes to roll it over. The Board directed Mr. Tice to turn this over to the Finance Committee for a recommendation.

VI. Committee Report

a. Inspection Committee 2.4.20

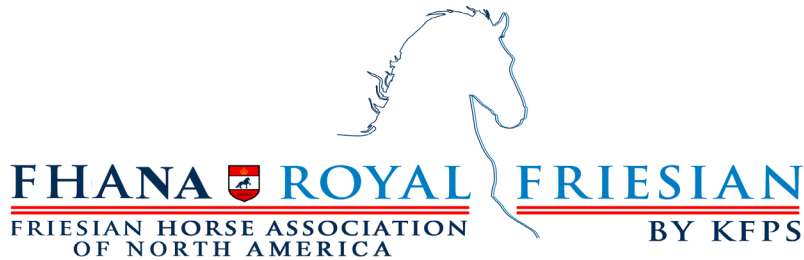
- i. Mr. Laude presented the minutes from the inspection committee from 2.4.20. Mr. Laude reported that there was a conflict in the 2020 Inspection schedule with Nevada and Montana, and Nevada needs to switch dates. **Motion made by Mr. Laude to switch dates for Montana and Nevada to accommodate the schedule conflict for Nevada. Motion seconded by Ms. Thomas. Motion approved unanimously.**
- ii. Mr. Laude presented a request from the Quebec Chapter to host an inspection in 2020. Mr. Laude added that the chapter has reported that they have 25 horses to be inspected this next year. Mr. Laude reported that he has requested a letter of intent from each participant. He has not had any luck getting in touch with the site host since their initial conversation. **Motion made by Mr. Laude to accept the addition of the Quebec site pending a letter of intent. Motion seconded by Ms. Dumford.** After discussion, **Mr. Laude withdrew the motion.**
- b. **ABFP/Stallion Committee:** Dr. Palermo presented the minutes and new stallion selection procedures for future stallion testing. Dr. Palermo added that our testing is dependent on the KFPS accepting the procedures and, therefore, could change year to year.
- c. **FHANA Member Council 1.22.20:** Ms. DePuydt presented the minutes with the following motion. **Motion to reconsider allowing the membership the opportunity of a “Rekeuring” at either the East or West Mare shows. Motion seconded by Ms. Thomas. Motion approved unanimously.** This item will be sent to the Inspection Committee and Finance Committee for analysis, further development, and recommendations.

VII. Review Items

- a. **Annual General Meeting 2021 Proposal:** Mr. Tice presented a proposal from the North East Friesian Horse Club to host the 2021 AGM. **Motion made by Ms. DePuydt to accept the recommendation from the AGM committee and accept the proposal as presented. Motion seconded by Mr. Smith. Motion approved unanimously.**
- b. **Performance Driven Dressage Sponsorship Application-**Mr. Tice presented a sponsorship form from Dreams Come True Farms to be the five-year sponsor of the award. **Motion made by Mr. Laude to accept the sponsorship. Motion seconded by Ms. Dumford. Motion approved unanimously.**

VIII. Discussion Items-

Mr. Tice relieved Dr. Palermo of her duties while the vote of officers was conducted. The board thanked Ms. Rogala-Hobbs for her time as a board member and welcomed Mr. Jenkins.



a. **Board of Director Officers Positions-**

- i. The position of President was awarded to Dr. Palermo.
- ii. The position of Vice President was awarded to Mr. Laude.
- iii. The position of Secretary was awarded to Ms. Thomas.
- iv. The position of Treasurer was awarded to Mr. Smith.

b. **Bylaw 13.1 Amendment:** Ms. DePuydt presented a bylaw change for consideration. After discussion, it was determined this would be sent to the Rules and Regulations committee for consideration and recommendations. It was also determined the committee would evaluate and review all the FHANA Bylaws.

c. **Benefits Proposal:** Mr. Tice presented a proposal for consideration regarding changes to staff benefits. After discussion, the Board determined that Mr. Laude and Mr. Tice would work on this and bring a recommendation back to the FHANA board for consideration.

d. **Classified Proposal:** Mr. Tice presented a proposal that would create a renewal feature for our expiring classifieds. After discussion, the Board determined that this proposal should be sent to the Finance Committee for review.

e. **We Speak Friesian:** Mr. Laude presented a draft of the newly developed **We Speak Friesian**. The Board enjoyed the concept but determined that this needed some more development. Ms. Jenkins will assist with this project going forward.

IX. Board Round Table

X. Good of the Order

- a. Next meeting March 17, 2020, at 1:30PM EST via teleconference. Future meeting April 21, 2020, at 1:30PM EST.

XI. Adjourn

Mr. Laude motioned to adjourn. Mr. Smith seconded. Meeting adjourned at 4:17 EST.