

Inspection Committee Minutes August 13, 2022, 1:00 Central Time

Attendance: Marq Laude, Chair, Jason Tice, FHANA Executive Director, Tiffany van der Kooi, Secretary, Jancy Morgan, Annette Carpenter, Carrie Blair, Dan Dali, Rick Butts, and Jo Clough, BOD Liaison

Absent: Annie Muilwijk

Approval of the August 2022 Minutes: Tiffany made a motion to approve the August 2022 meeting minutes. This motion was seconded by Rick. The motion passed unanimously.

Budget Information: Jason indicated the accounts are not yet reconciled. There are 50 to 70 registrations yet to be entered into the system. The KFPS is not available at this time due to their Mare Show. With respect to Inspection participation, the Spring Inspection had 197, Circuit 1 had 212, and Circuit 2 and 3 have 542. The total participation is anticipated to be higher than 951. We budgeted for a total of 600 entries. Two sites have not hit 20 attendees, Tennessee and North Carolina. The income to date is \$85,842. There are concerns about the lack of sponsorships for the Mare Shows, only \$521 has been received to date. For Judges travel, we have spent \$39,823 and for supplies, \$24,024. We have paid the KFPS \$15,050 to date. It was asked if the attendance for this year was the largest to date. Jason indicated that following 9/11 there were over a 1,000. We may approach this number with pending late entries. Jason indicated that 35% of what we pay goes to the KFPS, including from registrations, Ster fees, IBOPs, and Studbook entries.

Inspection Material Additions – Marq indicated there are a number of items we need to address, expand, and/or include in our Inspection manuals:

1. That one does not need to be a member of a chapter to attend an Inspection, you only need to be a FHANA member in good standing. Reference – FHANA Rules and Regulations
2. We need a cover page.
3. IBOP information in the Site Host Manual.
4. Member, Site Host interactions with the KFPS Judges.
5. We need Mare Show content.
6. Add detail on fees for the Public Venue Application.
7. Information on flags to use and on national anthems.
8. Use of alcohol.

Rick indicated that he had updated IBOP information he could share. Marq will review Rick's information with his to ensure content is complete and accurate. Action item - Jo and Marq will write the draft information for the review and approval of the committee.

Annette asked about reserving rooms for the upcoming West Mare Show. She indicated that she had reserved a block of rooms and following discussion, she will make the reservation for Jason at the agreed upon price of \$119.00.

Tiffany inquired about the due date for Mare Show applications in the draft. This will need to be edited given it falls late in the Inspection cycle.

Marq reported that two flags with the FHANA logo were donated. Eric asked that these flags be given to the first sites in Circuit 2 and 3 and passed down to others. We will need to ask the KFPS if the Judges would be willing to carry them from site to site. They would not be asked to carry the poles. The final site in each circuit should return their flag to FHANA (Mare Shows)

Spring Inspections – Marq indicated that the FMC would ask members if there were interest in a Spring 2023 Inspection. He inquired what Inspection members felt about this opportunity. Rick stated he would not have a Spring Inspection but if it helps others, if it is okay relative to cost he would support it. Jancy agreed with Rick, they would not have one in her region but if it helped others and it works out financially she is okay with this. Jo agreed with Rick and Jancy. Jason indicated that he was not opposed and would support whatever is decided but expressed concerns about insufficient resources to address their growing workload. Jason indicated that they barely got by with this last Spring Inspection. Marq indicated that a Spring Inspection would allow members to access training resources given a number of expressed concern that they cannot accommodate the demand for training with one Inspection per year. Dan indicated that it would be beneficial to have one in February, but they had challenges due to the lack of water at facilities in his region. Dan brought horses to Indiana because of this.

Tiffany stated she was concerned with the timing of a February Inspection, that it would occur close to the AGM and affect participation. Annette agreed with Tiffany. Marq indicated that we should communicate to the Board that additional resources would be needed at the FHANA Office in order to execute a Spring Inspection. Jo asked what the formula was to calculate what is the break point for ensuring no financial losses at an Inspection site. Jason indicated it had been 18 horses per site but with the current economy and higher costs this formula would not work for a cost basis. Carrie indicated she was not supportive of a Spring Inspections since she saw their numbers go down for mares and stallion registrations. Her site is close to Indiana, so it had influence on her numbers.

Dan reported that IBOPs for this Fall Inspection were closed in his area and that he had to scratch his personal horse in order to have his client's horses to participate. Jason indicated that IBOP entries were limited due to time restraints and other logistical elements. During the discussion it was realized that our inspection application does not identify the number of participants who will request IBOPs during the upcoming inspections. IBOPs, require special logistical efforts that if a site is consumed with a significant number of IBOPs, there is insufficient time planned to support them. IBOPs are very time consuming and therefore the scheduling of the inspection needs to be longer than normally planned for. For this reason, some IBOP participants have been turned away and this has caused some frustration because participants expend a large amount of resources training and getting ready for an anticipated inspection.

The inspection application will be revised to allow for sites to estimate the number of IBOPs so that when planning travel and other logistical elements, there is sufficient time allotted to facilitate our applicants and members.

Programs: Marq raised the issue of programs; do we continue with Dahl making them or have the sites do it. Shipping costs are very high, if we are to continue we should consider raising the site price from \$50 to \$100. Currently we charge \$50 per site and \$1.50 for each program. Shipping costs vary across the country and is very high for Canada and California. FHANA does not make profit on these site specific programs. Jason will investigate options with Dahl Graphics who hopefully can find a print house in Canada to see what is possible and discuss this with Linda from Dahl Graphics.

Mare Show East: Carrie indicated that they secured runners, they are working on decorations, and asked if IBOPs will happen at the Mare Show. She is currently working on entertainment. She asked about registrations for the event and Jason indicated that she would not know the total until the day before the scheduled event.

Mare Show West: Annette asked about the IBOPs, would they know ahead of time. She is on track with her planning, and they will have a tribute to Mr. Lyndecker. Gerben is bringing a team of Friesians with a carriage to the event.

Jason inquired about the \$25 change in venue fee if registrations were to move their IBOP to the Mare Show (only three IBOPs allowed per site). Marq indicated this would have to ask Eric. Jason expressed concerns about the lack of sponsorships to date for the Mare Shows. Marq asked Jason to schedule a call with Eric so we could work out the logistics for IBOPs on Mare Shows.

Feedback on 2022 Inspections: Annette mentioned that there was consideration of splitting their Inspections due to the long drive required; it is difficult for Northern California to drive to Hanford. She mentioned that there was a beautiful facility, Rancho Marietta, which would be half the cost and has 1,000 stalls, a hotel, and a spa. This site would be cheaper than Hanford. It might work out for California if they plan for one day in Hanford and one day in Northern California. The number of registrations would dictate how many days the Inspection is scheduled at each site. She asked about the 10/15 due date for submitting Inspection applications. This is a challenge when working on logistics. It was noted that the KFPS needs this information for planning on their end but that if changes in venue must happen, accommodations may be feasible if it occurs before 1/1/2023.

Committee Goals: Jo reminded all that FHANA committee activities are driven by FHANA's strategic goals and that the Inspection Committee has Inspection participation goals. She encouraged members to consider if there are other goals they see as key drivers for our committee that we should consider and to provide this feedback to her.

2023 Budget: Jason indicated that we need to focus on next year's budget, and this will be a challenge given the potential of a Spring Inspection. Marq indicated that Jason is the best resource on establishing our budget and it was decided we have a bit more time to work out our plan for 2023.

Next Meeting: November 8, 2022, at 1:00 CST

A motion was made to adjourn the meeting

Action Items:

1. Marq and Jo will draft Inspection content for the manuals.
2. Jason to schedule a meeting with Eric to work out logistics for IBOPs at Mare Shows, how to do the registrations, and the \$25 change in venue fee.
3. Jason to contact Linda and a print house to explore options on Inspection Handbooks.
4. FMC to discuss interest in a Spring Inspection, Marq to provide the committee with their feedback.
5. Feedback on committee goals, any recommendations from members.
6. Include number of IBOPs on the site applications.
7. Continue work on the 2023 Inspection Committee budget.